

TAMPA BAY BUSINESS JOURNAL

FAST50

FASTEST GROWING COMPANIES
RANKED BY PERCENTAGE GROWTH IN REVENUE FROM 2014-2016

	Business name Website	Address Phone	Revenue growth 2013-2015	Revenue 2016	Revenue 2015	Revenue 2014	Local employees	Top local executive
1	Carter Validus Mission Critical REIT II Inc. cvmissioncriticalreit2.com	4890 W. Kennedy Blvd. #650 Tampa, FL 33609 813-287-0101	16645.1%	\$56.43 million	\$21.29 million	\$337,000	0	John Carter, CEO, jcarter@cvreit.com
2	Burgess Civil LLC burgesscivil.com	6913 Harney Rd. Tampa, FL 33617 813-625-1350	1453.15%	\$6.55 million	\$2.54 million	\$421,890	25	Ben Burgess, Owner, bburgess@burgesscivil.com
3	KnowBe4 Inc. knowbe4.com	33 N. Garden Ave. #1200 Clearwater, FL 33755 855-566-9234	1345.91%	\$24.37 million	\$5.89 million	\$1.69 million	278	Stu Sjouerman, CEO
4	Stratus Video stratusvideo.com	33 N. Garden Ave. #1000 Clearwater, FL 33755 727-451-9766	658.96%	\$33.55 million	\$11.6 million	\$4.42 million	60	Lee Horner, President, Telehealth David Fetterolf, President, Language Access
5	Revcontent LLC revcontent.com	5901 N. Honore Ave. #210 Sarasota, FL 34243 941-225-6136	549.22%	\$183.83 million	\$115.52 million	\$28.32 million	112	John Lemp, CEO, john@revcontent.com
6	NuJak Development Inc. nujak.com	714 N. Massachusetts Ave Lakeland, FL 33801 863-686-1565	512.28%	\$19.49 million	\$9.93 million	\$3.18 million	17	Frank Kendrick, CEO, frank@nujak.com
7	Taylor Media (The Penny Hoarder) thepennyhoarder.com	300 1st Ave. S. #400 St. Petersburg, FL 33701 727-317-5800	433.8%	\$20.48 million	\$7.67 million	\$3.84 million	53	Kyle Taylor, Founder/CEO
8	Beneficial Blends LLC beneficialblends.com	5505 Johns Rd. #704 Tampa, FL 33634 800-230-5952	366.53%	\$8.48 million	\$5.35 million	\$1.82 million	30	Erin Meagher, Founder/CEO, erin@beneficialblends.com
9	Dobler Consulting Services LLC doblerconsulting.com	4211 W. Boy Scout Blvd. #140 Tampa, FL 33607-5767 813-332-3240	302.89%	\$7.2 million	\$2.86 million	\$1.79 million	22	Peter Dobler, CEO, pdobler@doblerconsulting.com
10	Protect My Car protectmycar.com	14100 58th St. N. Clearwater, FL 33760 800-253-2850	293.63%	\$19.43 million	\$10.58 million	\$4.93 million	150	Craig Rubino, CEO
11	IT Authorities Inc. itauthorities.com	5540 Executive Dr. Tampa, FL 33609 813-246-5100	206.22%	\$12.14 million	\$9.26 million	\$3.96 million	96	Philip LaForge, CEO
12	3 Daughters Brewing 3dbrewing.com	222 22nd St. S. St. Petersburg, FL 33712 727-495-6002	199.08%	\$4.02 million	\$2.75 million	\$1.34 million	49	Mike Harting, CEO, Mike@3dbrewing.com
13	Harmony Healthcare LLC harmony.solutions	2909 W. Bay to Bay Blvd. #500 Tampa, FL 33629 813-369-5165	196.7%	\$53.16 million	\$38.18 million	\$17.92 million	45	Christopher Brown, CEO, cbrown@harmony.solutions
14	Chacka Marketing chackamarketing.com	550 N. Reo St. #200 Tampa, FL 33609 813-281-1217	194.73%	\$3.07 million	\$1.91 million	\$1.04 million	28	Janel Laravie, CEO, janel@chackamarketing.com
15	Focal Point Data Risk LLC focal-point.com	201 E. Kennedy Blvd. #1750 Tampa, FL 33602 813-402-1208	171.55%	\$63 million	\$41.6 million	\$23.2 million	80	Yong-Gon Chon, CEO
16	Cabinets.com cabinets.com	8906 Brittany Way Tampa, FL 33619 877-573-0088	171.01%	\$21.29 million	\$13.94 million	\$7.85 million		Chris Larsen, CEO, clarsen@cabinets.com
17	SRI Tech Solutions Inc. sritechsolutions.com	15310 Amberly Dr. #190 Tampa, FL 33647 813-423-6500	151.16%	\$11.16 million	\$7.08 million	\$4.44 million	28	Hari Thota, CEO, hari@sritechsolutions.com
18	Bay to Bay Properties LLC baytobayproperties.com	600 2nd St. S. Safety Harbor, FL 34695 727-483-9512	145.21%	\$49.49 million	\$33.79 million	\$20.18 million	49	Joe Faw, General Partner, jfaw@baytobayproperties.com
19	Patel Greene & Associates PLLC patelgreene.com	10500 University Center Dr. #153 Tampa, FL 33612 813-978-3100	134%	\$5.64 million	\$3.28 million	\$2.41 million	33	Hiren Patel, President, hiren@patelgreene.com
20	DAS Health DAShealth.com	1000 N. Ashley Dr. #300 Tampa, FL 33602 813-774-9800	131.67%	\$11.97 million	\$10.33 million	\$5.17 million	50	David Schlaifer, President/CEO, Davids@Dr-Solutions.com
21	Xplor Inc. xplorinc.com	607 7th St. E. Bradenton, FL 34208 800-507-1297	122.39%	\$3.21 million	\$2.13 million	\$1.44 million	7	Anju Lynn, CEO
22	The HOTH thehoth.com	111 2nd Ave. N.E. #620 St. Petersburg, FL 33701 727-201-0062	120.18%	\$5.77 million	\$3.48 million	\$2.62 million	28	Mark Hardgrove, President
23	Coast to Coast Pools coasttocoastpools.com	1891 Porter Lake Dr. #107 Sarasota, FL 34240 941-377-5133	117.75%	\$26.42 million	\$16.47 million	\$12.14 million	24	Dustin Pointer, President, dustin@coasttocoastpools.com
24	Lightspeed Voice lightspeedvoice.com	2564 Commerce Pkwy. North Port, FL 34289 941-564-3010	113.86%	\$2.83 million	\$2.07 million	\$1.32 million	20	Brad Fuller, CEO, brad@lightspeedvoice.com
25	Atlas Professional Services atlasps.com	9560 W. Linebaugh Ave. Tampa, FL 33626 813-999-4499	109.95%	\$6.9 million	\$4.21 million	\$3.29 million	30	Gregory Zolkos, CEO, gzolkos@atlasps.com

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No. 2 BURGESS CIVIL LLC

Burgess Civil builds roads and installs underground utility piping that services homes and drainage for residential streets.

What are some key accomplishments your company has achieved in the past 12 months? The quality of our field work force has grown tremendously over the past 12 months. We are becoming more efficient as a business and I am seeing this reflected in the bottom line.

What's the most impressive business statistic you can share about your company? We have gone from startup to 25 employees and \$6.5 Million in revenue in three years.

What is your recruitment strategy for new hires? We have a variety of ways we try to recruit new talent. The labor force is currently very scarce in our industry. Once we are able to get new hires in the door we try to provide a welcoming, safe and family oriented work environment.

What is your company "really fast" at? Putting pipe in the ground!

Describe your company in one word. Diligent

What does your company do for fun? Generally we do a couple of cookouts for the whole company each year, usually around Memorial Day and Thanksgiving. That's the best way of getting everyone from the field and office together to spend some time. We also partake in the occasional clay shoot or fishing tournament.

*- Ben Burgess, owner, three years
(since company inception)*



The Burgess Civil team out in the field.

▶ **Top local executive:**
Ben Burgess, owner
▶ **Contact:** 813-625-1350

